

Feeling at Home

POVs and Experience Prototypes



Our Team



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We met May, a Foothill College student living in a shared apartment, and Mark, a Stanford senior and house manager in a co-op.

We were surprised to learn that they have troubles communicating expectations and responsibilities with people they are sharing their living spaces with.

It would be game-changing to find a means to establish that mutual expectation in a non-biased, emotionally neutral way.



Additional Needfinding

Let's get some new faces



Kéanu

A junior and RA at Stanford

Lived with the same roommate, Rob, despite conflicts, for two years





It never felt like my space because he was physically and mentally blocking it



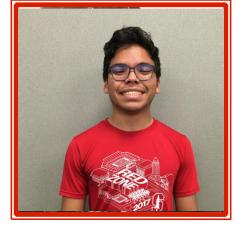
Rob

A junior at Stanford Kéanu's roommate for the past two years



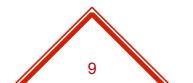
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Having a roommate was good, uh, yeah, pretty good ... we did fight at the end of both years, which was stressful



Jesus

A junior at Stanford Current RA in a four-class dorm





Public humiliation

Too broke and lazy to decorate



Revised POVs & HMWs

Let's write this up



We met May, a Foothill college student, and Kéanu, a Stanford junior serving as an RA this year, both of whom have lived with roommates in the past few years.

We were surprised to learn that they have trouble communicating expectations and verbalizing conflicts with roommates they share their living space with.

It would be game-changing to find a means to establish mutual expectations and resolve conflicts in a non-biased, emotionally neutral way.

How Might We

help people understand and articulate what "common sense" in living preferences means to them and to those they live with?





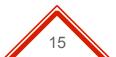
We met Michael, a young professional working at Amazon and living in a Palo Alto townhouse.

We were amazed to realize that he considered decorating to be an overwhelming endeavor requiring substantial research and design knowledge.

It would be game-changing to help him reflect his individuality and values in his living space in a stress-free, fulfilling manner.

How Might We

help people feel less overwhelmed and more supported in discovering their own personal aesthetic preferences and bring them to realization in decorating their space?





We met Mark, a student living in a co-op, and Jesus, an RA in a college dorm.

We were surprised to learn that positive peer pressure works the best in keeping common spaces clean.

It would be game-changing to utilize community perception to stimulate good behavior in respecting common spaces.

How Might We

maximize the use of positive peer pressure in maintaining cleanliness in common spaces while limiting punishment as a driver of action?





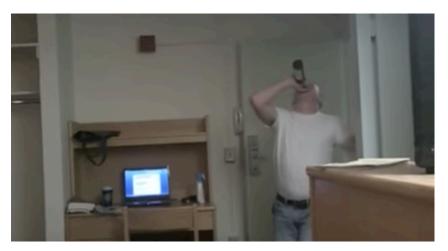
Solutions and Experience Prototypes

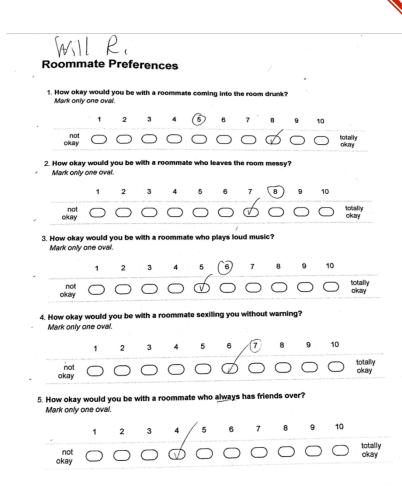


Prototype 1: Know Thyself

Assumption: people care enough to want to understand their living preferences







(+) Results adjusted based on videos, saw personal connection

(-) Seemed a bit impatient and uncomfortable

Surprise Indicated increased comfort post-videos

New learning Personal association can increase degree of comfort



Assumption: people care enough to want to understand their living preferences

New Assumption: people do care, but creating an engaging product is the key



Prototype 2: Decor Consultants

Assumption: people in our user group are willing to pay for decoration services



Churesh, young scientist living with his wife Subject preferred not to be photographed







\$1500 for a room like this

(+) Will to pay proportional to permanence of space

(-) Worried about upsetting wife by outsourcing task

Surprise Willingness to invest a lot of money into decor

New learning Important to include friends/ family in decor decisions



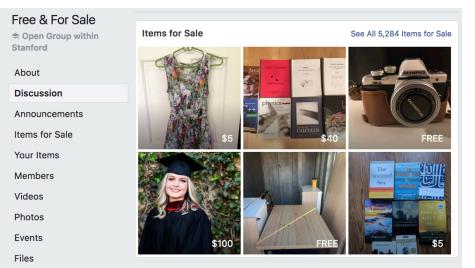
Assumption: people in our user group are willing to pay for decoration services

New Assumption: people are willing to pay, but including the opinions of who they live with is essential



Prototype 3: Rotation of Items

Assumption: people are willing to go through the effort to use a platform instead of Free & For Sale, and they don't want to just abandon their belongings





(+) Agree that current process is frustrating and unfulfilling

(-) First thought is Free & For Sale

Surprise Purchased futon despite lack of good options

New learning Prefer reaching out to friend groups and purchasing from familiar people



Assumption: people are willing to go through the effort to use a platform instead of Free & For Sale, and they don't want to just abandon their belongings

New Assumption: people would use a different platform because existing pages are frustrating; but they prefer to buy from people they know



The Winner

Use **experiential learning** with exposure to virtual situations to help people understand their level of comfort. Rather than the roommate survey forms that exist now, we **immerse** people in scenarios to illustrate common roommate or shared living space issues.







Summary

Huge needs for understanding one's living preferences, reflecting individuality through decor, and rotating home items

People want their loved ones involved!

Next steps include addressing our new assumption and developing a concept video

Questions?

Thank you for listening!

