

Experimentation & Prototyping

CS 247

A decorative horizontal bar at the bottom right corner of the slide, consisting of three colored segments: red, orange, and teal.

today

Introductions

An Experiment

Experimentation & Prototyping

An Experiment

Pair up with another team and in groups of 6:

- read your instructions
- plan accordingly

--10 minutes

The cocktail party

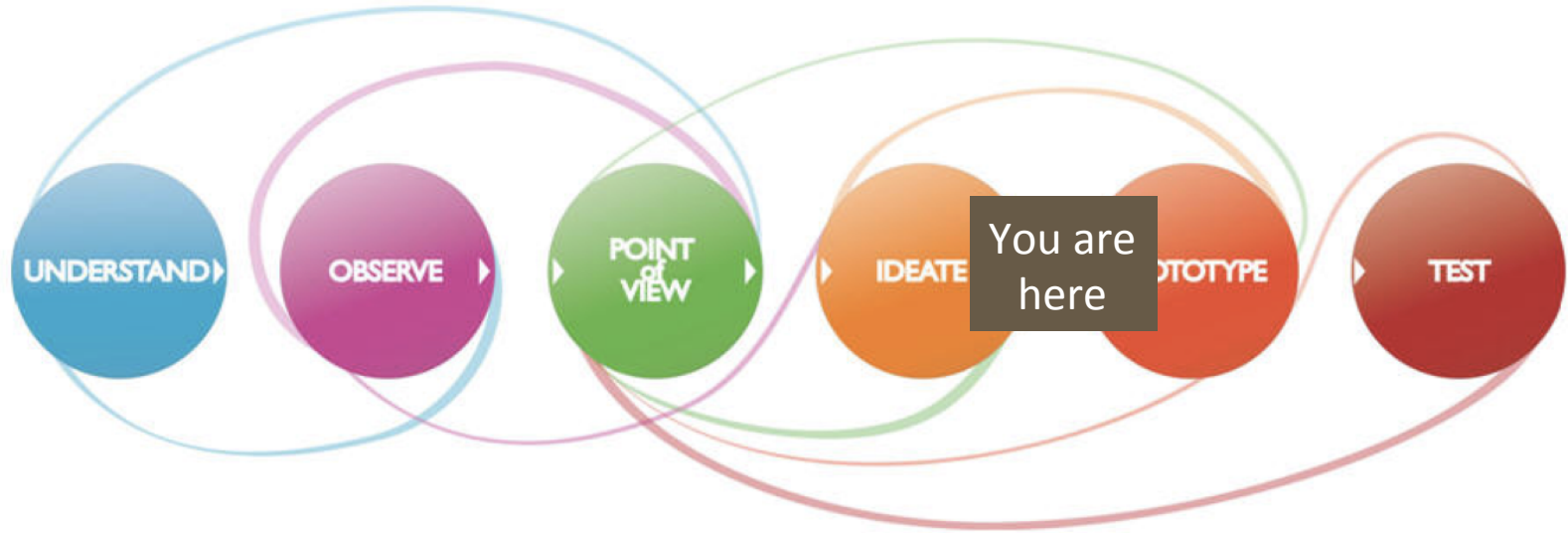
- as a class, mingle and get to know each other

--10 minutes



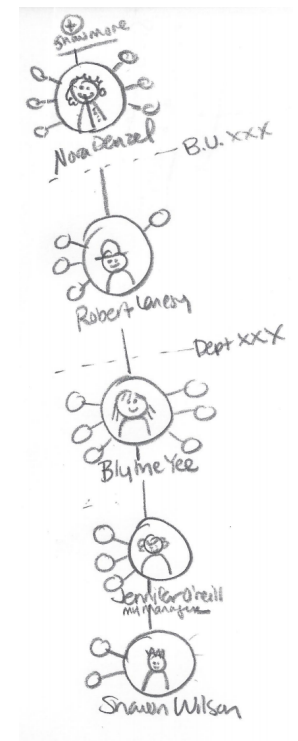
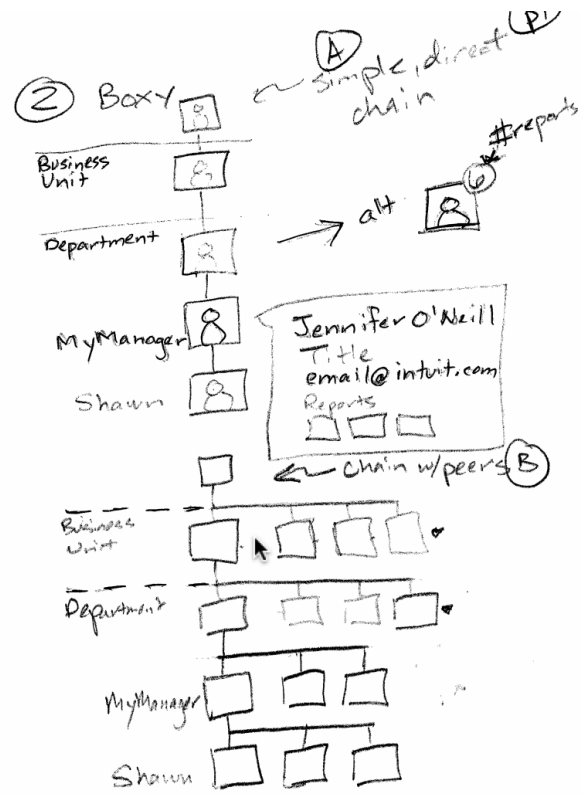
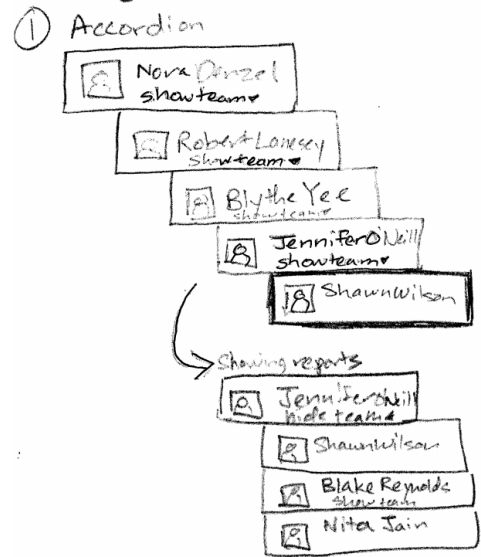
debrief

design thinking process



lots of reasons to prototype

Org Structure





"This really is an innovative approach, but I'm afraid we can't consider it. It's never been done before."


convince



validate

what is today's class about?

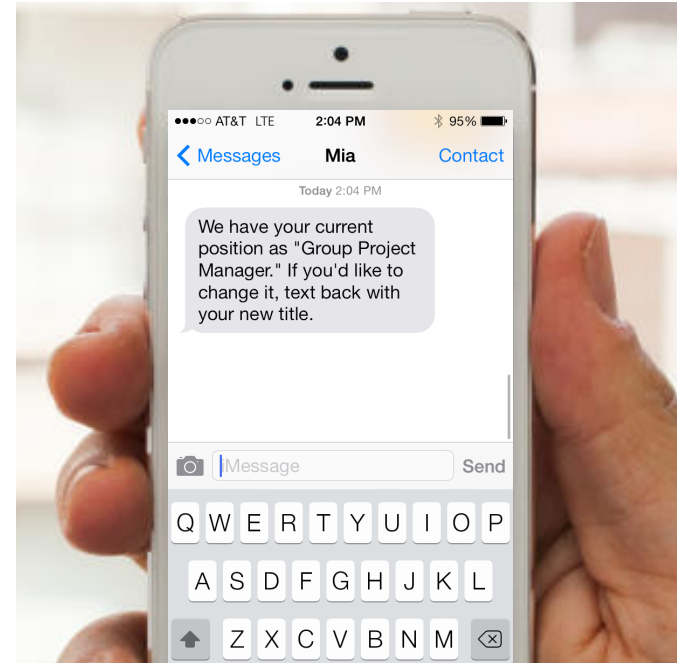
generating experiments/studies,
using prototypes, to evoke
behaviors that **validate** if our
design meets users' needs



what is an experiment?

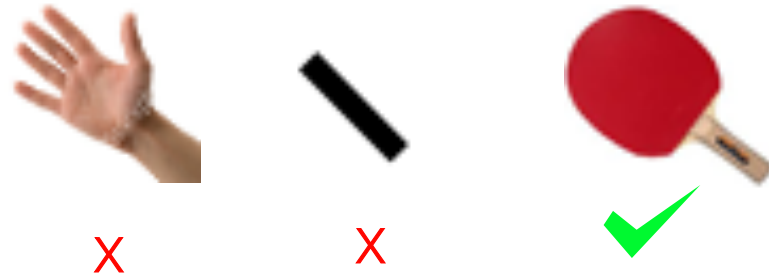
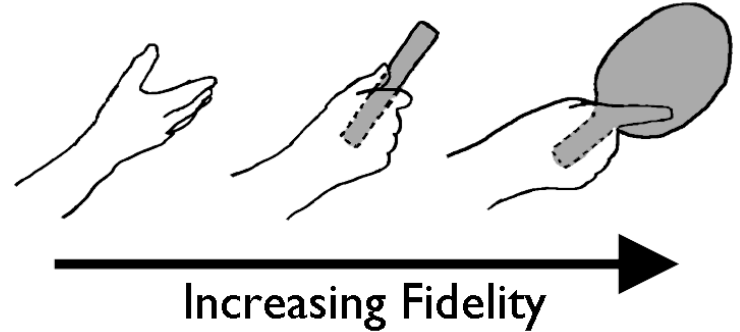
A scientific procedure—a controlled empirical test of a hypothesis

- **Hypothesis:**
 - A causes B
 - A is better, bigger, faster than B
 - A changes B more when we do X
- **Requirements:**
 - Variable that can be manipulated
 - Variable that can be measured
 - Random assignment to condition



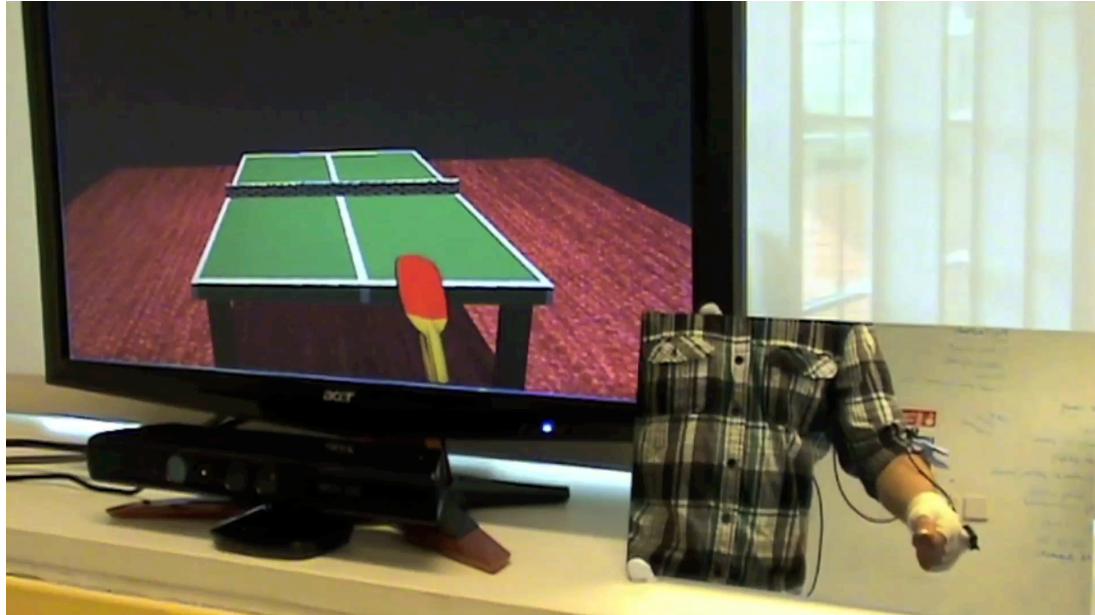
a well designed experiment

- **Question:** How does the presence of a (realistic) physical controller influence video game play and experience?
- **Hypothesis:** High prop fidelity will improve the experience.
- **Manipulated Variable:** Prop fidelity
- **Measured Variables:** wins, misses, preferences & opinions gathered in interview
- **Sample:** 18 right handed, non-technical subjects



a well designed experiment

Prototypes



if you don't learn anything else

before you create a prototype,
first design an **experiment**, so
that you prototype the right
thing to answer your questions

what are experiments?



Which design is better?

INSIGHT TOP NAV HERE



Photos 14

Susan Hwong

Group Product Manager, QuickBooks Payroll
In Workday: Group Initiative Manager

Email susan_hwong@intuit.com
Work Phone 650-944-5555
Mobile Phone 415-555-5555
Location Mountain View, building 7, floor 2, office 0709100



Org Structure
Manager: Prafulla Singhal
Direct Reports: 6



About Me
7 years at Intuit



Social Info
Last Yammer: 09/18

INSIGHT TOP NAV HERE



Photos 14

Susan Hwong

Group Product Manager, QuickBooks Payroll (Group Initiative Manager)
susan_hwong@intuit.com
Work Phone 650-944-5555
Mobile Phone 415-555-5555
Fax 650-555-5555
Yammer susan_hwong



Mountain View
Time 3:48PM

Bldg 7
Floor 2
Office 0709100
Address v

At Intuit
6 years

Previous Intuit Roles
Senior Product Manager,
QuickBooks Payroll (2006-2010)
Product Manager, QuickBooks
(2002-2006)
[more Intuit roles v](#)

[My LinkedIn Profile](#)

Organization

My Team



My Department
QuickBooks Pro and Premiere
My Business Unit
QuickBooks

Org Structure

org structure goes here

About Me

What teams have you worked on at Intuit?

[QuickBooks Payroll](#)
[QuickBooks](#)
[QuickBooks Online Edition](#)

What are your skills and expertise?

Product Management | Go-to-market Strategy | Agile Methodologies | SaaS | Product Marketing | Analytics | Product Launch | Product Requirements | User Experience

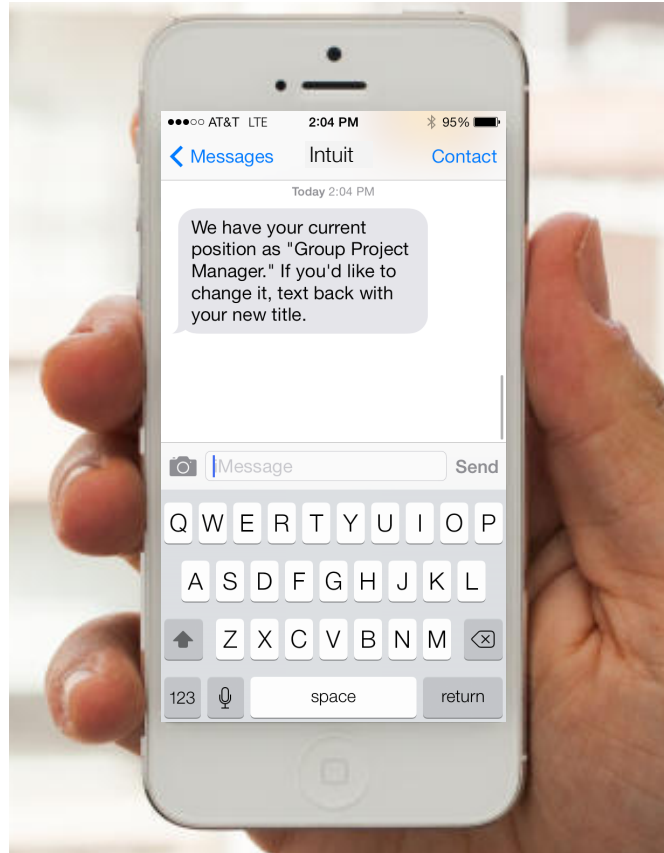
What tools and technologies are you involved with or using?

[tool icons here]

What previous companies have you worked for?

[eBay](#) (2000-2002, Product Manager)

Will people update their profile?



Will people wait longer for delivery?



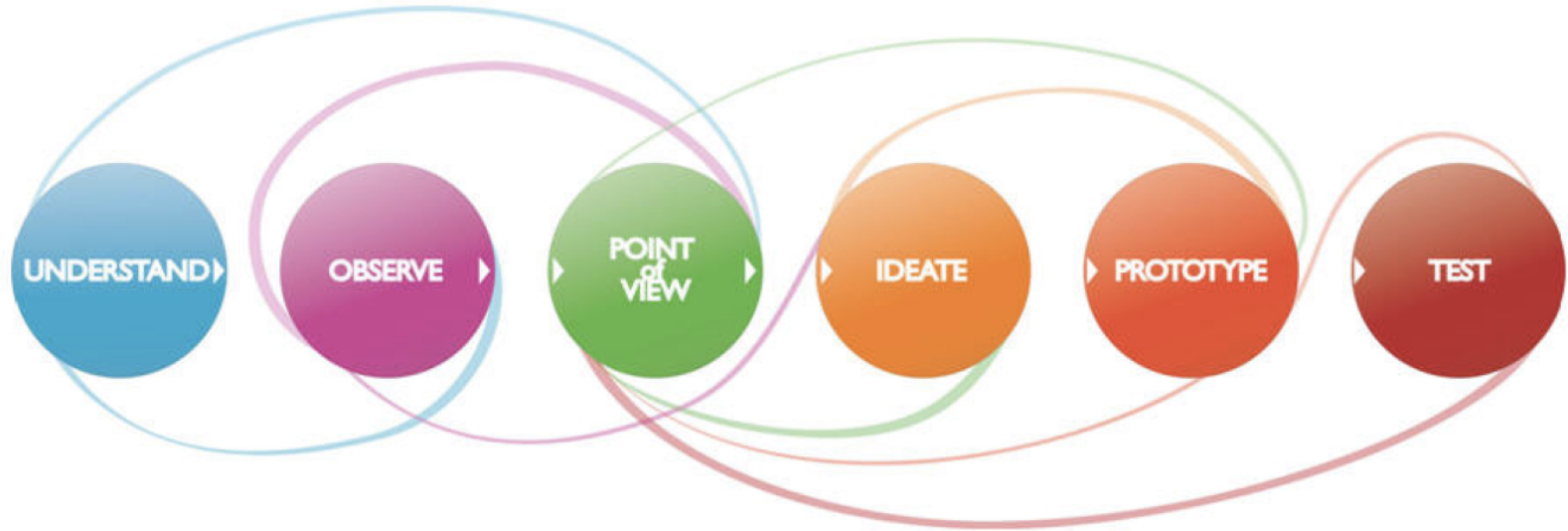
Are people interested in this concept?



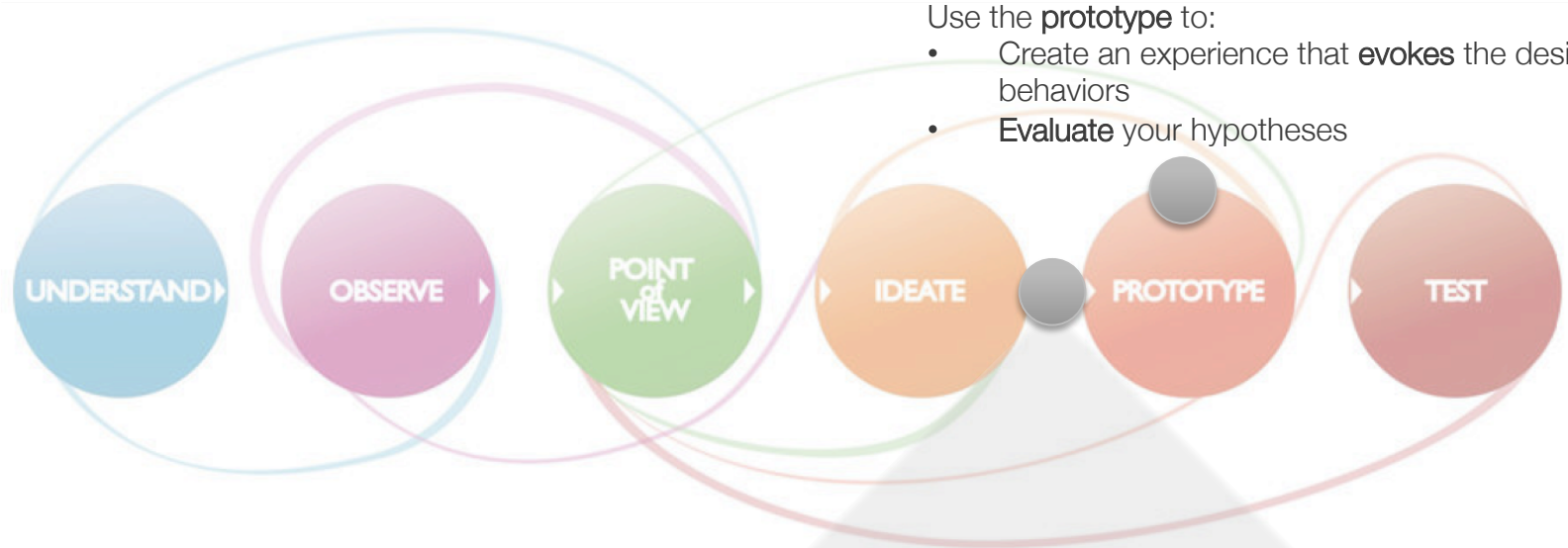
Are students credible assistants?



design thinking process



design thinking process



Before you move into prototyping, **make plan:**


- What **questions** do you have about the effectiveness of the ideas?
- What is your **working hypothesis** about what will happen?
- What kinds of **observations** would validate your hypothesis?
- What **prototype(s)** do you need to create for these observations?

how to create an experiment


1. generate questions

Ideas often have built in assumptions about what we think people will do

What are the crucial questions or assumptions that could make or break the success of this design?



example questions

- Are people interested? Would they care about this?
 - Will they use this given all other choices/demands available?
 - Does it meet the need you designed for?
 - Does it have the desired (and not undesired) effects?
 - Can people find/use it?
 - Which design is better?
- 

1. generate questions

you do it

Based on your current ideas, think through either the assumptions underlying your concepts and/or critical questions that, if answered, would give you more confidence in your idea

Write 4-6 critical questions (15 min)

Example:

Would people be interested in using video to talk to their dogs and give them treats?


Would dogs notice a video of their owner?



report out

2. create hypothesis

based on the questions, we can generate “working hypotheses” about the way we think people will behave

- people will respond more to a than b
 - at least x% of people will do this behavior
 - people will use this at least x number of times
- 

2. create hypothesis

you do it

for your top 2 questions,
generate 2-3 hypotheses
about how people will behave
(10 minutes)

Example:

Half of people who use this product will
check in on their dog at least 2 times per
day



report out

3. design experiment

based on your questions & hypothesis,
generate ideas for an experiment that
might answer your question

this is where you start thinking about
your prototype



facilitated vs. self-contained
experiments

self-contained

[CL](#) > [SF bay area](#) > [san francisco](#) > [all jobs](#) > [admin/office jobs](#)

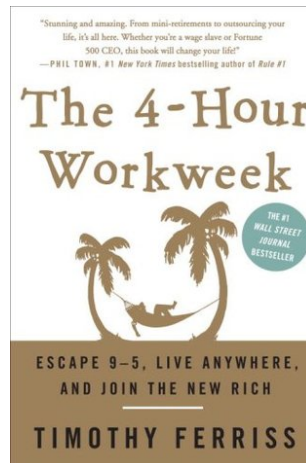
[contact](#)

[prohibited](#) [?]

Posted: 12 days ago

★ Small Business / Personal Assistant (lower pac hts)

Entrepreneur looking for a Personal Assistant to help maintain and grow current fitness business while assisting with future ventures. This is a great position if you are a highly motivated, detail oriented person with strong common sense. Great experience for anyone with hopes and dreams of one day starting their own business!



facilitated

A Web Page

http://

Intuit App Center

Home All Apps Support

Search for apps

Time Tracking Apps

[All about time tracking with apps - from a QuickBooks ProAdvisor](#)

Works With

- Quickbooks
- QuickBooks Online

Users in my Industry

- Construction
- Non-Profit
- Retail
- Professional Services
- Manufacturing
- Healthcare Providers
- Computer/IT Services
- Design Services
- Arts/Entertainment
- Real Estate
- Automotive
- Personal Services
- Landscaping/Janitorial
- Agricultural
- Finance/Insurance
- Wholesale Trade
- Accounting/Bookkeeping

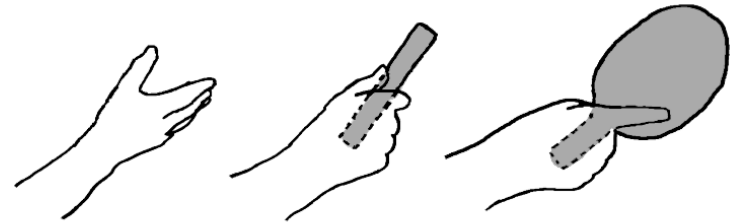
Category

- Time Tracking (remove)

Mobile Compatibility

- iPhone
- Android
- iPad

App Name	Rating	Current Users	Users in Construction	Free Trial	Compare
App Name 1 The fastest way to track, manage and approve time	★★★★★	58 current users	25 in Construction	30-Day Free Trial Plans start at \$10.00/mo	<input type="checkbox"/>
App Name 2 Manage work orders. Track field employees. Invoice customers	★★★★☆	43 current subscribers	12 in Construction	30-Day Free Trial Plans start at \$8.99/mo	<input type="checkbox"/>
App Name 3 Track time fast and easy with the market leader in QuickBooks integration	★★★★☆	127 subscribers today	10 in Construction	30-Day Free Trial Plans start at \$14.99/mo Unlimited clients and projects	<input type="checkbox"/>
App Name 4 Track your time quickly and easily online	★★★★☆	90 subscribers	83 in Construction	30-Day Free Trial Plans start at \$1.99/mo	<input type="checkbox"/>
App Name 5 Profit at your fingertips	★★★★☆	6 subscribers	0 in Construction	30-Day Free Trial Plans start at \$0.99/mo	<input type="checkbox"/>
App Name 6 A paragraph of text. A second row of text.	★★★★☆	25 subscribers	25 in Construction	30-Day Free Trial Plans start at \$25.00/mo	<input type="checkbox"/>



Increasing Fidelity

self-contained

facilitated

experimenter's role

experimenter sets up experience but does not interact with the subject as an experimenter (can be a confederate)

experimenter directly interacts with user to facilitate experience

scenario reality

subject is convinced scenario is real

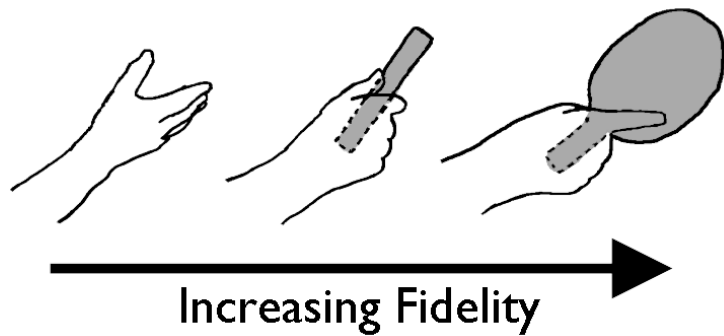
subject is asked to imagine scenario is real

measurement flexibility

outcome is typically measured by planned, objective measurements

in addition to planned measurements, experimenter can probe to understand behavior

self-contained AND facilitated



ping pong study

3. design experiment


you do it

- choose a question/hypothesis pair – 3 min
- divergent discussion on ways to test that hypothesis, e.g. situations that would evoke those choices, experimental design – 8 min
- choose one of these as the basis for your experiment and discuss how to prototype it – 5 min

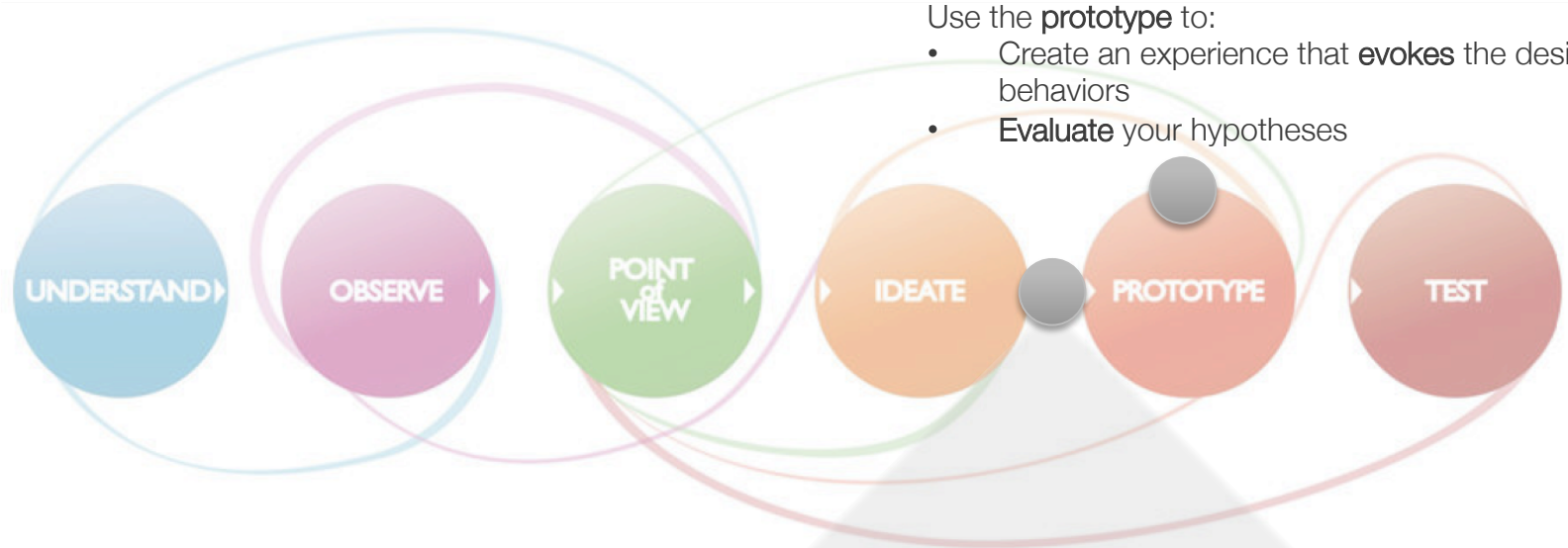
one last thing

survey \neq experiment

people are notoriously bad at
predicting (and remembering)
their own behaviors



design thinking process



Before you move into prototyping, **make plan:**

- What **questions** do you have about the effectiveness of the ideas?
- What is your **working hypothesis** about what will happen?
- What kinds of **observations** would validate your hypothesis?
- What **prototype(s)** do you need to create for these observations?

wrap up

